

## Piedmont Natural Gas

Piedmont Natural Gas is an energy services company primarily engaged in the distribution of natural gas to one million residential, commercial and industrial utility customers in North Carolina, South Carolina and Tennessee, including 62,000 customers served by municipalities who are wholesale customers. Our subsidiaries are invested in joint venture, energy-related businesses, including unregulated retail natural gas marketing, interstate natural gas storage and intrastate natural gas transportation.

### North Carolina Profile – Fiscal Year 2006

#### History:

Incorporated in 1950, Piedmont Natural Gas is one of the fastest-growing natural gas distributors in the United States. Headquartered in Charlotte, NC, Piedmont Natural Gas is primarily engaged in transporting, distributing and selling natural gas in North Carolina, South Carolina and Tennessee.

#### Economic Impact:

- Annual Capital Expenditures: \$150,330,935
- Annual Taxes & Fees: \$ 57,000,000
- Philanthropic & Civic Contributions: \$ 1,200,000
- Employee Giving: \$ 600,000

Number of Employees: Approximately 700

Number of Customers: 621,351

- Residential 557,887
- Commercial 61,737
- Industrial 1,727

#### Community Support (partial listing):

United Way, Arts & Science Council, American Heart Association, March of Dimes, Habitat for Humanity, Communities in Schools, Big Brothers & Big Sisters, Boy Scouts of America, Teach for America, Hospitality House of Charlotte, Junior Achievement, YWCA, YMCA,

N.C. Chamber, Chambers of Commerce (various counties), Piedmont Triad Partnership, Charlotte Regional Partnerships, Southeast Regional Partnership, Northeast Regional Partnership, Advantage West Partnership



**Front Row (left to right)**

**Randy Bost**, Operations Manager, Winston-Salem – Piedmont Natural Gas

**Edwin Welch, Jr.**, President – I.L. Long Construction Co., Inc. and 2008 Chairman, Winston-Salem Chamber of Commerce

**Michael Durham**, Community Relations Manager, Western Region – Piedmont Natural Gas

**Jeff Hedrick**, Regional Executive, Northern/Western Regions of North Carolina – Piedmont Natural Gas

**Second Row (left to right)**

**Jim Williams**, General Manager – Embassy Suites

**Gayle Anderson**, President & CEO – Winston-Salem Chamber of Commerce

**Amy Egleston**, Senior Vice President, Community Relations - Winston-Salem Chamber of Commerce

**Mike Miller**, President & Publisher– The Winston-Salem Journal

**Third Row (left to right)**

**Terry Barber**, Director of Catering – Twin City Quarter

**Peggy Low**, Senior Vice President, Technology - Winston-Salem Chamber of Commerce

**Ron Stephens**, Director of Marketing – Twin City Quarter

**Steve Kenney**, President - QC Engraving